

# WEST COAST

A U T O A P P R A I S A L S



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## CURRICULUM VITAE

**NEIL THOMAS**

### **1993- Present West Coast Auto Appraisals**

Founded a fully independent appraisal service for appraising motor vehicles for private parties, attorneys, insurance companies, and government agencies.

Expert in decoding and authenticating for all types of American cars from Chevrolet, GMC, Oldsmobile, Pontiac, Buick, Ford, Dodge, Chrysler, and Plymouth. Familiar with the NCRS (National Corvette Restorers Society standards.)

Expert in appraising motorcycles. Vintage Japanese, American and British.

A specialist in umpiring insurance disputes. Nominated as an umpire by my peers in the appraisal industry to act as a judge for disputes in valuations of total loss settlements.

Writer for "Restoration Highway", a monthly online magazine about restoring/servicing all American muscle cars, from 1960 to present-day. Authoring articles about various aspects of appraising and the classic car world.

Writer for "Motor Trend Classic Car" This magazine is Motor Trend's premier publication, featuring the very best of the classic car world. I author "Appraiser's Corner" an article featuring commentary of classic vehicles that have sold at auction.

Writer for "Highway Earth" A magazine about classic vehicles. I author a section called "Appraisers Corner"

I maintain a personal collection of approximately 25 European and American muscle cars, with extensive experience in restoring, rebuilding and servicing.

Expert that specializes in diminished value of all type of automobiles, I am fully trained and undergo constant updated training programs in all aspects of vehicle appraising with the International Automotive Appraisal Association.

**2020 to 2021 RPM Motorcars LLC of Sherman Oaks**

Vice President of sales and marketing, responsible for buying and selling of classic, exotic, and luxury motor vehicles for retail dealership.

**2019- to Present Cool Classic Cars of West Los Angeles.**

President of Cool Classic Cars LLC, an exotic and classic car wholesale broker, vehicle management and restoration business.

**2008- 2011 Beach City Motorsports of Long Beach, California**

Vice President. Company specializing in window tinting and in car entertainment installation, custom wheels and accessories for motor vehicles.

**1996- 1997 Chequered Flag, Marina Del Rey, California**

Sales manager of a classic and exotic car sales, responsible for appraising vehicles for purchasing to resale to destinations around the world.

**1993 - 1996 Rusnak Pasadena, California**

Salesperson for Jaguar, Rolls Royce, Mercedes Porsche new and pre-owned cars. Duties include leasing and appraising cars for dealership.

**1991 - 1993 Specialty Sales Sacramento, California.**

Sales manager for an exotic and classic car consignment store. Responsibilities include the day to day running of a car dealership, Dealing with advertising, consigning and appraising approx. 50 cars per week. Experienced in exporting cars to Europe and the Far East. Attended various auctions in the USA.

**1986 - 1991 Hartwells P.L.C. Bath, England**

Sales manager for new and preowned Rover and Range Rover cars. Responsibilities include appraisal of trade ins and sale of cars both retail and wholesale. Transferred to Rolls Royce, Jaguar and Range Rover sales division dealing with high line exotic and classic cars.

## **Memberships & Licenses**

Master Appraiser member in good standing of the **International Automobile Appraisers Association** member # 1006160097 since 1997. The International Automotive Appraisers Association (I-A-A-A) was established in 1994 by a group of automotive appraisers that saw a need for unification and recognition of fellow automotive appraisers. Our roster includes Professional Appraisers from the United States, Australia, Canada and Puerto Rico. The I-A-A-A has developed a strict Code of Ethics for their members, a first in the automotive appraisal industry, in that they are specific & unique to the community that appraisers serve. The goals of the Association include, educating & training automotive appraisers, documenting their standards & practices and promoting professionalism among the member appraisers.

Certified in Uniform Standards of Automotive Appraisal Procedures.

Certified in Diminished Value Part 1, Part 2, Part 3, Part 4, Part 5, Part 7, Part 8, Part 9, Part 11, Part 12.

Certified in Loss of Use Part 1 and Part 2, USAAP 2023, Total Loss 8.

Undergone continuing education in 2023

Licensed Department of Motor Vehicles VIN verifier for California.

Listed with **Expert Resources Incorporated**, a referral company to attorneys, insurance companies, and government agencies. 800 383 485

Listed with the **Technical Advisory Service for Attorneys** a referral company to the legal profession. 800 523 2319

Member of **Expert Knowledge Corporation**, an expert testimony and consulting service. 800 401 4016

My appraisals are accepted by the **I.R.S.** and numerous insurance companies. Approved vendor for **State Farm, Ford Motor Credit, GMAC, Honda Financial, Farmers Insurance, Allstate**. I am also experienced in estate settlements and dissolution of marriages and I am nominated as an expert witness in several courts in California.

I am recommended by car dealerships, classic car businesses, insurance companies and car clubs for appraisals all over Southern California.

## References

Abell Auctions, City Of Industry  
Contact: Howard Zelman 213 734 4151

Ferrari Of Beverly Hills  
Contact: James Del Pozzo 310 275 4400

Cars With Class  
Contact: Grant Woods 310 656 3444

Desert European Rolls Royce / Porsche / Jaguar  
Contact: Gary Whittaker 760 773 5000

Bmw Of Beverly Hills  
Contact: Mary Golisch 310 358 7880

Car Gallerie Newport Beach  
Contact: Sebastian Valente 714 435 1115

British Car Service Marina Del Rey  
Contact: Steve Mills 310 306 6109

Sporting Cars Of Santa Barbara  
Contact: Stephen Hughes 805 965 1909

Chequered Flag International  
Contact: Neil Jaffe 310 827 8665

Rolls Royce Of Beverly Hills / Lamborghini / Aston  
Martin, And Lotus.  
Contact Gary [Service Mgr] 310 659 4050

Stuart Salsbury Appraisal Services  
Contact: Heather Salsbury 323 874 6781

Petersen Automotive Museum  
Contact: Leslie Kendall 323 930 6772

**INTERNATIONAL AUTOMOTIVE  
APPRAISERS ASSOCIATION™**

Since 1994

**CERTIFICATE OF MEMBERSHIP**

IN ACCORDANCE WITH THE PRESCRIBED BY-LAWS



**Neil Thomas**

**Is a Member in Good Standing**

**Has Participated in Continuing Education in 2024**

**Additional Certifications Include**

**I-A-A-A Master Appraiser**

**Has Completed**

**Diminished Value Part: I, DV II, DV III, DV IV, DV V, DV VI,  
DV VII, DV VIII, DV IX, DV XI, DV XII**

**USAAP 2023**

**Total Loss XIII XIV & Loss of Use: LOU II**



*Anthony V. Monopoli*

Designations expire Feb, 28 2025

**Executive Director**

**I-A-A-A # 1006160097**

**Verify @ [auto-appraisers.com](mailto:auto-appraisers.com)**