

JEFFREY T. SOULES

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OVERVIEW

Highly skilled with extensive experience as a President/COO/General Manager, DOM, Accountable manager, A&P, IA, Pilot, and former Chairman of World fuel FBO advisory board, Senior Certified aircraft appraiser NAAA, PAAO, USPAP compliant with advanced training and broad expertise as a proven aviation expert witness. As a leader within the aircraft industry, I'm available to you in any way I can help.

AREAS OF EXPERTISE

- Senior Certified Aircraft Appraiser
- Aviation Business Development
- Diminished value expert.
- FAA Inspection authorization
- Avionics/Maintenance CFR145 accountable manager expert.
- Commercial Instrument Pilot
- Expert report writing/review.
- Records review expert Maintenance & Inspection
- Current passport
- Experienced on trial and being deposed.

Education

Professional Pilot Course (Ratings, Commercial, Instrument Pilot)

American Flyers San Diego, W. Chicago, & NY, 1993 – 1995

Graduate, Aircraft Maintenance Technology (A&P)

Riverside School of Aeronautics (2000 Hr. FAA Approved School), Utica, NY, 1992 – 1993.

Aviation Management and Technology

Mohawk Valley Community College & **University Syracuse**, NY 1987 – 1993

US Army Graduate, Computer repair 34Y20

Certificate – Precision soldering (82 hrs.)

United States Army Aberdeen, MD, 1983 – 1984

Inspection Authorization 80 hrs. / Received IA Certificate

Bakers School of Aeronautics, Nashville, TN, 2002

Certificate, Basic Electronics

University of Hartford, Hartford, CT, 1984

TRAINING

- **Advanced Composite Structures: Fabrication & Damage Repair**, ABARIS Training Reno, NV 2004
- **Hawker Snidely 125 / 700 Maintenance; 60 hrs. / RVSM, CAE Simuflite**, DWF Airport, TX 2003
- **Lear 45 Maintenance**. 80 hrs., Flight Safety Myrtle Beach, SC, 2000
- **Cessna Citation, OJT- models 750, 650,550,525,500's (documented)**, Cessna Citation Newburgh, NY, 1998 – 1999.
- **De Havilland Dash 8 (100) (300)**, Myrtle Beach SC March 1999
- **Heavy Maintenance - EMB 110- P1 / P2 / Line Maintenance PT6-34A**, Business Air Freight Bennington, VT, 1997
- **King air C90A and C90B Maintenance. 80 hrs**, Flight Safety Wichita, KS, 1997
- **Maintenance Cessna 172, 172RG, Beech Duchess** 6 weeks, American Flyers San Diego, CA, 1993

PROFESSIONAL EXPERIENCE

OVER THE TOP AVIATION LLC. CORINTH, TX PRESIDENT/OWNER

JAN 2016 – PRESENT

- **SENIOR CERTIFIED AIRCRAFT APPRAISER** (USPAP TRAINED AND COMPLIANT)
- EXPERT WITNESS AIRCRAFT MAINTENANCE / APPRAISALS
- A&P, IA. MAINTENANCE CONSULTING, LOGBOOK REVIEW, MAINTENANCE INVOICE REVIEWS
- PRE-PURCHASE / POST-PURCHASE INSPECTIONS AND MAINTENANCE REVIEWS
- AVIATION STARTUP CONSULTING AND OVERSIGHT
- FBO STARTUP AND OVERSIGHT. (FORMER WORLD FUEL SERVICES ADVISORY CHAIRMAN)
- CONTRACT MAINTENANCE
- AVIATION FUEL PRODUCTS/COMPANIES CONSULTING

US AVIATION GROUP LLC, DENTON, TX (RETIRED JANUARY 08, 2016) PRESIDENT / COO/ GENERAL MANAGER (DER) (MRO) PART 145, 135, 141, 91

JAN 2007 – JAN 2016

- Efficiently Manage, Build, Equip, Establish & operate a new Part 145 Avionics facility.
- Efficiently Manage, Build, Equip, Establish & Operate a new FBO (Average 37% growth a year)
- Thoroughly & meticulously oversee a maintenance facility & Part 141 flight school.
- Start up a successful Composite repair and parts manufacturing department.
- From Start up to 30MM revenue a year.
- **Senior Certified Aircraft Appraiser**

AEROSERV EXPRESS, N. SMITHFIELD, RI (MRO) VICE PRESIDENT / GENERAL MANAGER (DER) PART 145, 135, 91

AUG 2003 – JAN 2007

- Expertly managed all facility operations/maintenance/avionics for Hawkers, Learjet's, Citations, Beech jet & Challengers, and acquisitioned Aviation Electronics (BED).
- Pre-purchase / post-purchase inspections and maintenance reviews.
- Successfully served as Director of Maintenance Part 135 Jet Set Express to build, equip, maintain, oversee, establish & operate a new Part 145 maintenance facility & JetSet Express 135 operation.
- **Senior Certified Aircraft Appraiser**

EASTERN AIR CENTER, NORWOOD, MA (MRO) AIRCRAFT MAINTENANCE / AVIONICS MANAGER PART 145, 135, 91

APR 2001 – AUG 2003

- Performed Pre-purchase / post-purchase inspections and maintenance.
- Implemented a training course for new recruits which also improved profitability & resulted in new dealerships for the company.
- **Key Accomplishments:** Substantially increased department sales by \$1,300,000.
- **Senior Certified Aircraft Appraiser**

FLIGHT INTERNATIONAL, CANTON, MA LEARJET 45 CONSULTANT PART 145, 135 91

OCT 2000 – APR 2001

- Performed Pre-purchase / post-purchase inspections and maintenance.
- Effectively read blueprints for APU installations while conducting troubleshooting, performance enhancement and maintaining APU/Performance Package equipped aircraft.
- **Senior Certified Aircraft Appraiser**

FLIGHT INTERNATIONAL INC, MYRTLE BEACH, SC (MRO) MAR 1999 – OCT 2000
DIRECTOR OF MAINTENANCE / BUSINESS AIRCRAFT PART 145, 135, 91

- Performed Pre-purchase / post-purchase inspections and maintenance.
- Implemented and oversaw maintenance on Learjet 20 & 45 series, 31, 35 & Citation I/II aircraft.
- Supervise DH -8 300, 400 C&D checks.

CESSNA CITATION, NEWBURGH, NY JUL 1998 – MAR 1999
A&P MECHANIC / BUSINESS AIRCRAFT OEM PART 145

- Performed Pre-purchase / post-purchase inspections and maintenance.
- Expertly performed inspections, repairs on all model Citations and made factory modifications per AD's & SB's.
- Utilized Cescom tracking & inspection systems.

BUSINESS AIR FREIGHT, BUFFALO, NY JUN 1997 – JUN 1998
LEAD MECHANIC A&P PART 135, 91

- Performed Pre-purchase / post-purchase inspections and maintenance.
- Effectively set-up out based maintenance facility at Buffalo International Airport to oversee all line & heavy maintenance on company aircraft including: EMB-110-P1 / P2, C404, 402, MU2, & C310.

BAYSIDE AVIATION, TRAVERSE CITY, MI NOV 1996 – JUN 1997
OWNER / OPERATOR PART 145, 135, 91

- Performed Pre-purchase / post-purchase inspections and maintenance.
- Conducted maintenance, repairs & inspections on most GA FAR part 91 & 135.
- Provided exhilarating Fly for higher, scenic air rides.

CHERRY CAPITAL AVIATION, TRAVERSE CITY, MI MAR 1995 – NOV 1996
LEAD A&P / INSPECTOR PART 145, 135, 141, 91

- Performed Pre-purchase / post-purchase inspections and maintenance.
- Repaired & inspected general aviation for the repair station's Part 91 / 135 aircraft.
- Provided on site repairs for Northwest & Great Lakes Airline.

PLANE MASTER SERVICES, WEST CHICAGO, IL NOV 1994 – MAR 1995
A&P MECHANIC PART 135, 145, 91

- Performed Pre-purchase / post-purchase inspections and maintenance.
- Thoroughly performed repairs, alterations, & general aircraft inspection for Charter King Air & Caravan Aircraft as a master mechanic and meticulous inspector of quality parts intended for repair use.

AMERICAN FLYERS, LONG ISLAND, NY SEP 1994 – NOV 1994
A&P MECHANIC PART 91, 141

- Performed Pre-purchase / post-purchase inspections and maintenance.
- Efficiently managed 100-hour inspections on company aircraft for the New York & New Jersey schools.

AMERICAN FLYERS, WEST CHICAGO, IL MAY 1994 – JUL 1994
A&P MECHANIC PART 91, 141

- Performed Pre-purchase / post-purchase inspections and maintenance.
- Successfully performed all engine changes on the company aircraft (63).
- Performed engine break-in and all test flights as an experienced pilot on numerous aircraft.

AMERICAN FLYERS, SAN DIEGO, CA
A&P MECHANIC PART 91, 141

SEP 1993 – MAY 1994

- Performed Pre-purchase / post-purchase inspections and maintenance.
- Efficiently and effectively performed all maintenance & inspections on company aircraft based in San Diego & Orange County John Wayne Airport.

WHITE AIR SERVICE, LAGRANGE, NY
A&P MECHANIC PART 91

OCT 1992 – SEP 1993

- Performed Pre-purchase / post-purchase inspections and maintenance.
- Thoroughly & meticulously repaired, installed & inspected all Aircraft including most GA.
- Mechanically specialized in the repair of Beech model aircraft. A36, B55, F33 ECT.

Chairman:
World Fuel Services FBO Advisory Board.

March 2013- Nov 2015

Board member:
Exxon Mobile FBO Advisory Board

February 2011- March 2013

Aircraft Formal Training/experience

- Lear 45, 20, 30 series
- Citation 525,500's, 650, 750 models
- Hawker HS125, 400, 700, 800
- EMB 110
- Cessna Caravan
- DHC-8-100, 300
- Jet stream 31, 32, 41
- King Air 90, 200, 300 series
- Piper, Cessna, Beechcraft, and many other GA.
- DC9
- Challenger 300,301
- Gulfstream I, II, III, IV

Continued Education:

- USPAP Continued compliance training.
- FAA Inspection authorization (IA)
- PAAO Continued Ethics and procedure training.
- How to be an effective **expert witness** at trial and deposition. (SEAK Training)