

Curriculum Vitae

Daniel G. Fink, CIC, CRM, CPCU, CRIS, AAI

19003 N. 25th Place, Phoenix, AZ 85050

602-999-4233

danielgfink@gmail.com

www.danielgfink.com

Daniel G. Fink, CIC, CRM, CPCU, CRIS, AAI, has over 40 years of experience in the insurance industry, including practicing insurance agent/producer, instructor, speaker, IIABAZ association president, insurance company representative, and expert witness. He works as an active insurance producer, instructor, and expert witness.

Daniel sold and serviced insurance as a licensed practicing insurance agent/producer for most of his career. He has taught insurance education classes on coverages, policy forms, agent standards, and ethics for over 16 years. As an insurance expert witness, Daniel has written and testified on coverages, policy forms, standard of care, and bad faith of insurance agents and companies. Daniel's first expert witness cases were for defendants, but his work has balanced between plaintiffs and defendants more recently.

After earning a BA (cum laude) in Journalism and English from Oakland University, MI, Daniel began his insurance career. He has earned the professional designations of Certified Insurance Counselor (CIC), Certified Risk Manager (CRM), Chartered Property Casualty Underwriter (CPCU), Construction Risk & Insurance Specialist (CRIS), and Accredited Advisor in Insurance (AAI). He has held resident insurance licenses in Arizona, Michigan, and many other states. He is multi-line licensed and has done considerable Commercial P&C, Personal Lines P&C, and Life and Health insurance work. He has sold, serviced, and taught classes on all these coverage lines.

Daniel is an instructor for The National Alliance for Insurance Education & Research and many state associations, including the IIABAZ (AZ). Daniel teaches for the CIC, CISR, and CRIS programs and advanced Ruble & ProFocus classes. He has also been an instructor and presenter on insurance and risk management topics for business education classes, conventions, and industry groups.

Daniel served as President of the Independent Insurance Agents and Brokers of Arizona (IIABAZ) from 2010 to 2011. He has served on its board of directors before and as chairman of its Education Committee. Daniel has also worked on reviewing Arizona producers' licensing exam questions.

Daniel's first insurance position was at a Mid-western insurance agency selling and servicing insurance policies. In 1999, Daniel returned to Arizona with his family and operated an agency, which he later merged into a larger Arizona agency – Ideal

Insurance. In 2013, Daniel joined an insurance carrier/MGA – UCA General & Pacific Excess – and became their territorial marketing representative for Arizona and New Mexico. In 2020, Daniel returned to the insurance agent work. He became a producer for General Southwest Insurance in Phoenix, which has just merged (Fall 2023) with Gallagher Insurance, where Daniel will be a producer and instructor.

Education

Bachelor of Arts – Majors in Journalism & English – Cum Laude (1981)
Oakland University – Rochester, MI

Associates in Arts – Cum Laude (1978)
Glendale Community College – Glendale, AZ

Professional Designations

Certified Insurance Counselor (CIC)
Society of Certified Insurance Counselor, 1992

Certified Risk Manager (CRM)
Society of Certified Risk Managers, 2006

Chartered Property Casualty Underwriter (CPCU),
Insurance Institute of America, 2022

Construction Risk & Insurance Specialist (CRIS)
International Risk Management Institute, Inc. 2022

Accredited Adviser in Insurance (AAI)
Insurance Institute of America, 1991

Instructor

James K Ruble Seminars and ProFocus (Advanced Learning Series)

Including PAP vs. BAP: Insuring Autos & Drivers Correctly, Hospitality Insurance, Insuring Hurting Employees: WC & EPLI, and others.

Certified Insurance Counselor (CIC) Program:

Business Auto Policy, Workers' Compensation, Additional Insureds, EPLI, Commercial Umbrella, Commercial Property Causes of Loss, Equipment Breakdown, Time Element, Cyber Liability, Crime

Certified Insurance Service Representative (CISR) Program:

Business Auto Policy, Personal Auto Policy, Commercial General Liability, Workers' Compensation, Personal Residential, Personal Lines Miscellaneous, Commercial Property, Agency Operations, Life & Health, Elements of Risk Management