



JACK COHEN

Cohen Inv LLC

COURT QUALIFIED EXPERT WITNESS

EXPERT RETENTION PURSUANT TO WRITTEN AGREEMENT ONLY

WORK EXPERIENCE

- 1981-1984** Inspection and delivery of vehicles from auctions to the dealership, delivery of vehicles to auctions to be consigned, in charge of making sure all the vehicles are driven to the smog centers and receive a smog certificate prior to being offered for sale at the dealership, in charge of handling all of the presale repairs and inspections that the vehicles needed, connect with vendors/shops for reconditioning of the used vehicles. Received hands-on training in customer service, vehicle sales, some DMV and other related auto sales documentation, safety issues, vehicle maintenance, light mechanical and collision repair.
- 1985-1986** Wholesale Auto Dealer
Purchased and sold wholesale vehicles
- 1986-1989** Cohen Motors, Inc. 12409 Victory Blvd.
North Hollywood, CA 91606
- 1989-2013** Cohen Motor Co.
12265 San Fernando Rd. Sylmar, CA 91342
Finance specialist and general manager,
Sales of: automobiles/boats/motorcycles/ATV's/
dirt bikes/recreational vehicles/trailers/personal
watercraft
- 1992-1998** U-Haul Dealership
- 2004-2008** Extreme Dealership
- 2004-2008** Kasea Dealership
- 2004-2008** Kymco Dealership
- 2012-Current** Cohen Inv, LLC/Binyanim, LLC/Cohen Investment Group, LLC/Dirot, LLC/Balboa, LLC/Shemesh, LLC – Managing member

Director of private money real estate lender, real estate developer, investment property manager, real estate mortgage & finance

CONTACT



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2629 Townsgate Rd, Ste. 100
Westlake Village, CA 91361

EDUCATION

Grant High School, Valley Glen, CA

LANGUAGES

- English
- Hebrew
- Farsi
- Spanish

REFERENCES

Available upon request

REGULAR SUBSCRIBER OF
THE AUTOMOTIVE NEWS

- 2014-Current** San Fernando Realty Real estate investment director California Bureau Real Estate (#01949874)
- 2011-Current** Credit 55, Inc. – President of an Automobile financing corporation
- 2017** Treasurer of the iLead Encino Charter School Board
- 2018-Current** SoCal RV's & Recreational Toys – Administrator of a Facebook page
- 2018-Current** Passed the California DMV dealer exam
- 2018** Treasurer of the Westlake Trails Property Owners' Association
- 2019 - Current** 4141 INC – Licensed Automobile Dealer
- 2022** Treasurer of the Vantage Office Condominiums' Association Inc.

CERTIFICATIONS AND LICENSES

- 1984** Gemologist certificate from Gemological Institute of America – Diamond and color stone grading
- 1985–2013** Wholesale and Retail Dealer License
- 2016 & 2018** Dealer Education Seminar
- 2019** Dealer Education Seminar & Red Flag Rules Training, Temporary DMV Tag Training
- 2019 - Current** Licensed Automobile Dealer

AREAS OF EXPERTISE INCLUDE

Plaintiff and defense/Appraisals/Industry standards/Dealership training and guidance with all compliance, industry regulations and dealership related transactions, dealership operation, and practices, Dealer fraud/Vehicles sales and leasing/Dealership practices/ New and used automobile transactions/Auto warranty issues/Finance documentation and analysis/Lender-Dealer relationships/Wholesale & Retail/Diminished value cases, providing, automobile and equipment rental, boats, motorcycles, ATV's, personal watercraft, Industry Standards & Practices specializing in New and Used Car Dealership Operation. Areas of Expertise include: Sales, Leasing, Financing, Service & Parts and Sales Training. He has provided Expert Witness Services since 1995. Subject Matter Includes: Dealer Fraud, Lemon Law, Employment, Dealer-Manufacturer Relations, Dealer-Lender Relations, Customer Relations, Standards of Care, Advertising, Warranty Issues, Parts Defects, Discrimination, Personal Injury, Repossession, Anti-Trust Issues, Unfair Business Practices, Single Document Rule, Document Disclosure - "Stacking", Spanish Contracts, Finance Reserve, "Payment-Packing" "Purchase/Lease Flip", Rental Disclosure Sales, Closing and Desk Procedures, "4-Squares", California AB 68, U.C.C. Warranties, Deferred Down Payments, Regulations M & Z, Wholesale Procedures, Reconditioning of Used Cars, Safety Inspections, "Standards of Care", Title History, Discrimination, Wrongful Termination, Wrongful Death, Class Actions, Song-Beverly Lemon Law, Moss-Magnussen Act, Used Car Disclosures, Buyers Guide, Liens, Auto Impound, Auto Storage, Payroll, Commissions. Sales Tax, Trucking & Transportation, Dealership Accounting. Environmental regulations, hazards and contamination.